ASC Clinical Assessment

Cardinal Health offers a team of experienced perioperative nurses to help surgery centers assess the clinical effectiveness of existing procedure pack program utilization. The Cardinal Health clinical team is comprised of knowledgeable clinicians with an average of 20 years of OR and supply chain management experience.

The nondisruptive clinical assessment process includes observation of case pick, procedure set-up, draping practices and staff interviews. While leveraging extensive knowledge of best practices from surgery centers across the nation coupled with each surgery center’s unique needs, the clinical team can also identify additional cost reduction opportunities.

Keeping a surgery center’s unique goals in mind, clinical review may include:

**Process improvements and safety standards**
- Review existing case pick process for maximum efficiency
- Evaluate current practices for required safety standards compliance
- Assess gown choice for appropriate level of protection for procedure
- Assess draping practices to ensure optimal patient coverage, protection and sterile field maintenance

**Evaluation of current procedure supply efficiency**
- Validate appropriateness of pack for procedure. This would include a combination of solutions appropriate for your processes and procedure mix
- Assess current state of OR supply chain impact on clinical practice, patient throughput and procedure costs
- Evaluate level of returns to case pick area
- Identify high-volume, supply-intense procedures that may benefit from supply consolidation
- Evaluate current pack program in relation to case mix and provide suggestions on future pack program design

**Cost saving initiatives**
- Review existing custom pack components for waste
- Identify product standardization opportunities
- Review cost benefits of supplies consistently picked as single sterile that could be incorporated into specific procedure pack
- Evaluate clinical practice opportunities for increased efficiencies and savings
- Assess pack program to determine need for packaging optimization

Neglecting to routinely review pack programs can lead to poorly supplied high volume procedure packs.

For example, at a multi-specialty ASC with an annual case load of 5,000, the Cardinal Health clinical team found $24,700 in cost savings by assessing existing packs, creating new custom packs for popular procedures and switching on-shelf supplies with the same supplies used in the packs.

<table>
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<tr>
<th>5,000 Cases per year*</th>
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<tbody>
<tr>
<td>$6,400 Existing pack savings</td>
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<tr>
<td>$8,300 Custom pack savings</td>
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<tr>
<td>$10,000 On-shelf supply switching savings</td>
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<tr>
<td><strong>$24,700 Total cost savings</strong></td>
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* Approximate number