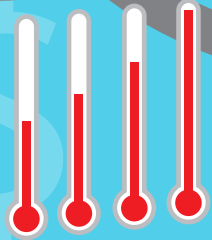


HOSPITAL DECISION MAKERS PLACE SUPPLY CHAIN AS TOP PRIORITY

Survey shows that there is still opportunity to unlock more value

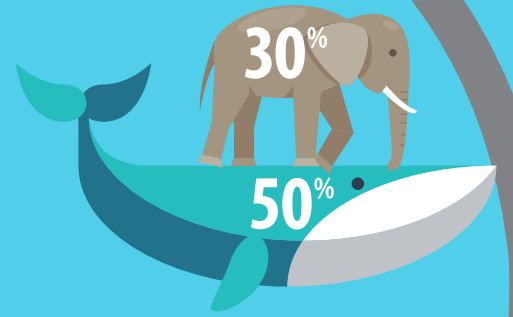
PROBLEM



The increasingly **HIGH COST** of supplies is one of the biggest problems facing healthcare systems today.

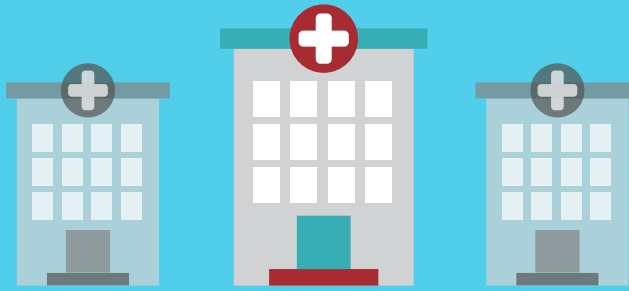


85% of respondents anticipate revenue will **DECLINE** through the next year.



Annual waste is estimated at **\$5 BILLION** in high-value medical devices.*

Only **1 in 3** hospital decision makers rate the management of their hospital's overall supply chain as "very effective."



The supply chain is the **2ND LARGEST EXPENSE** at 30 percent for healthcare providers, after employee salaries and benefits at 50 percent.**

OPPORTUNITY

BETTER CARE OF SUPPLY CHAIN



2 in 3 hospital decision makers "strongly agree" that improving the effectiveness of their supply chain will:

- ✓ Reduce overall costs
- ✓ Increase revenue
- ✓ Lead to better quality of care

"We believe hospital decision makers understand that the supply chain can be a strategic asset if we improve its effectiveness and unlock data within."

*Jean-Claude Saghbini
VP/GM Inventory Management Solutions*

END-TO-END VISIBILITY

Survey revealed that the primary obstacle to improving supply chain management was the lack of complete visibility.



"Data and analytics can transform the healthcare supply chain into a strategic business asset, but solutions need to connect technology to everyday processes and make data visible."

*Jean-Claude Saghbini
VP/GM Inventory Management Solutions*

ANSWER

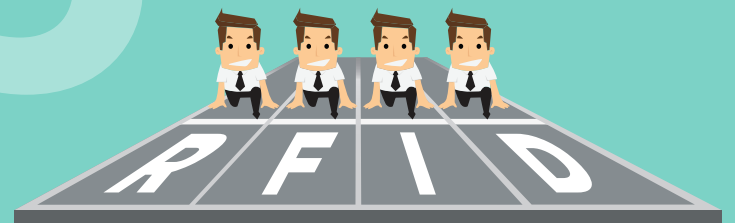


Advancements in supply chain technology already widely used in other industries can **DELIVER INSIGHT** and analytics to support transparent, data-driven decisions.

2 in 3 respondents said their health system was "likely to invest" in **AUTOMATED TECHNOLOGY** after learning about the benefits.



85% of respondents said their health systems are currently working to **IDENTIFY & IMPLEMENT** new ways to reduce supply chain waste and related costs.



Are you ready to improve your supply chain operations?